



CBRE Research

The Future of
the Office Survey
Survey Highlights

SEPTEMBER 2020

CBRE

BREAKDOWN OF RESPONDENTS

77
RESPONDENTS

Survey closed September 21

50%
are Fortune 500 Firms

50%+
trending companies

75%
GLOBAL

Regions with major presence:

100% United States

89% Continental Europe

80% India

64% Eastern Asia

64% UK

23%
TECH, MEDIA & TELECOM

21%
BANKING & FINANCE

12%
INDUSTRIAL & MANUFACTURING

8%
BUSINESS & PROFESSIONAL SERVICES

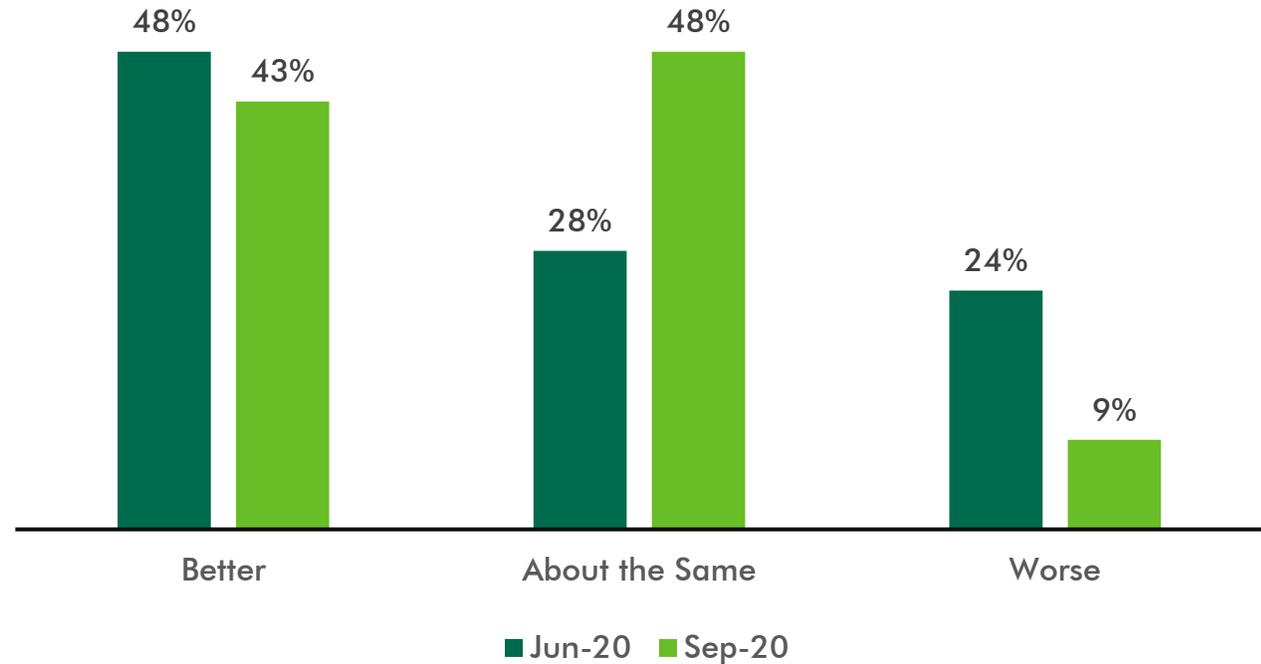


CURRENT STATE

THE BUSINESS OUTLOOK IS RELATIVELY POSITIVE

What do you expect the state of the business environment to be in the next six months?

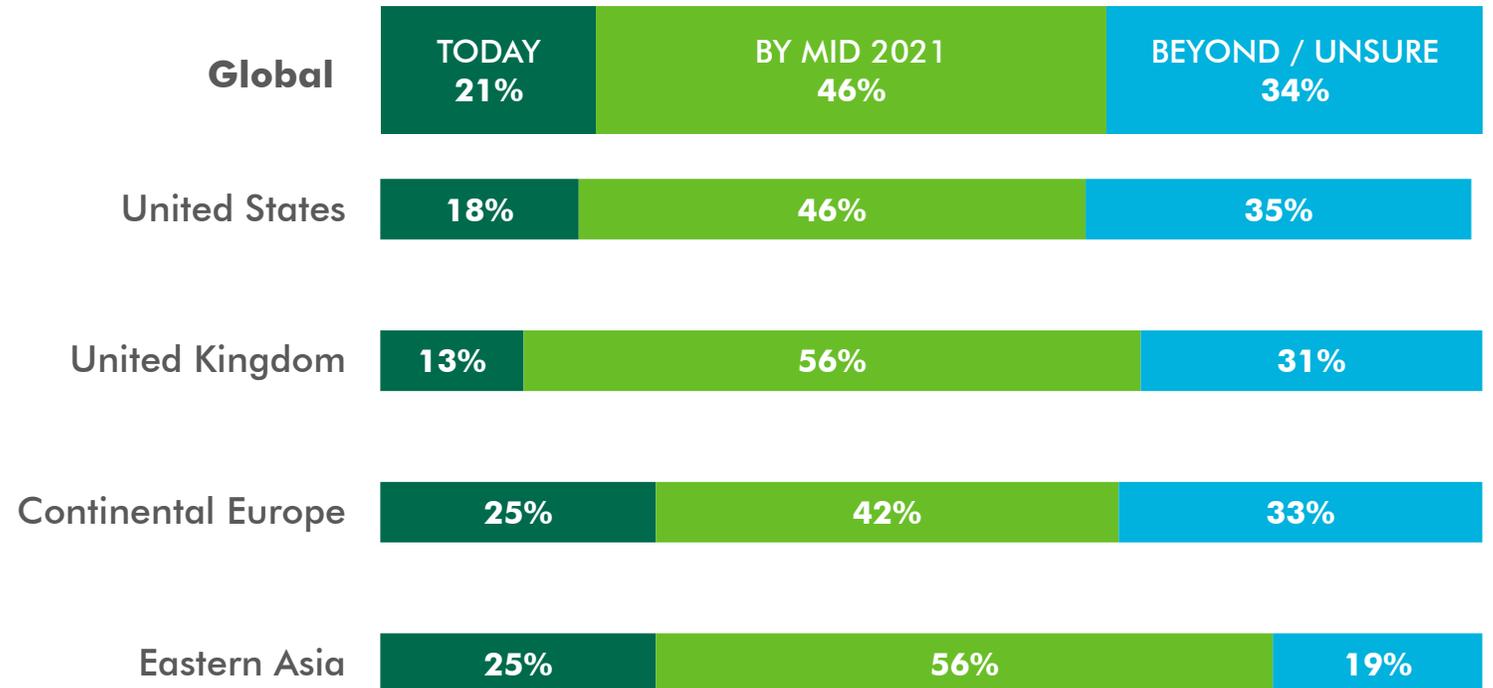
Most respondents believe the business environment will be about the same, if not better, in the next six months.



OFFICE RE-ENTRY PLANS PROMISING

Currently, when will all employees have access to the physical office?

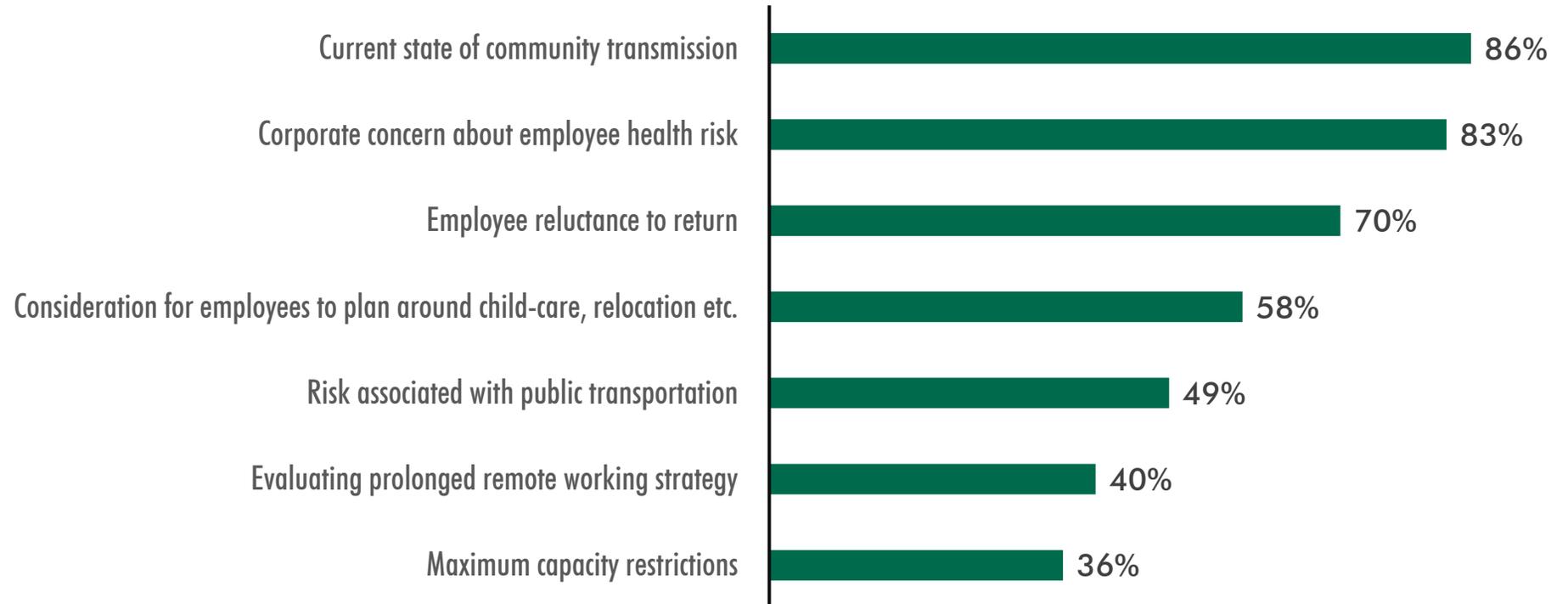
On average globally, 67% of respondents expect all employees to have access to the physical office by mid-2021 – led by Eastern Asia.



THE PATH OF THE VIRUS IS THE BIGGEST UNKNOWN

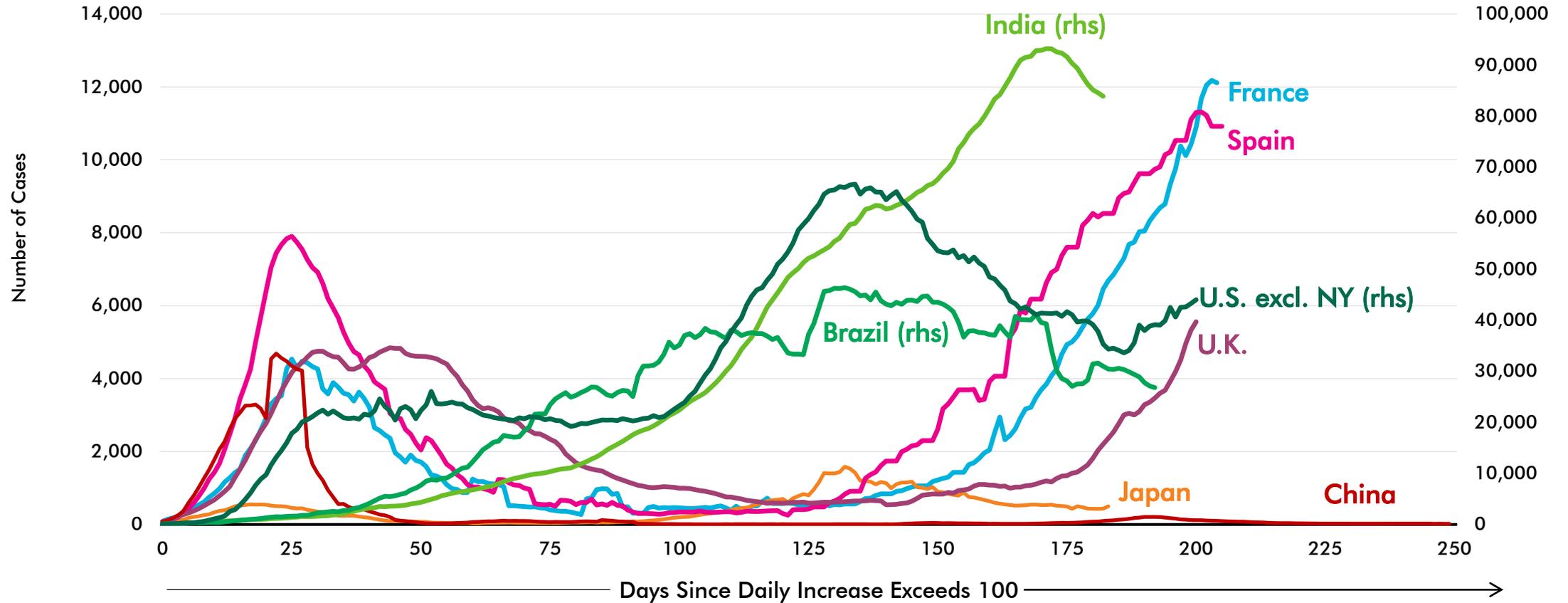
What is preventing your organization from offering more employees access to the physical office?

Sustained COVID-related issues continue to hamper employee access to the office.



SECOND WAVE INFECTION AND LOCAL SURGES

Daily new cases in 7-day moving averages



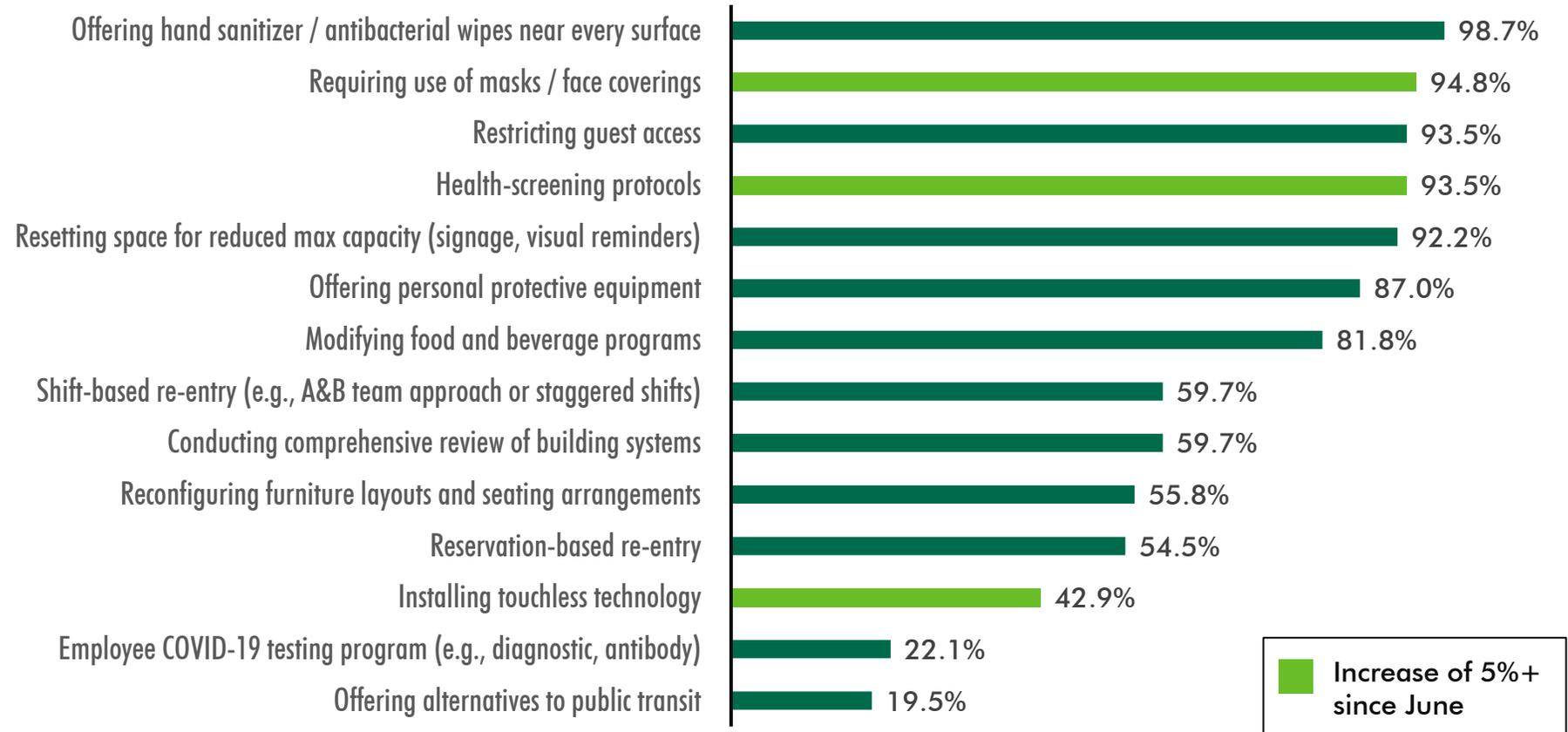
Source: CBRE Research, European Centre for Disease Prevention, COVID Tracking Project, Macrobond, 28 Sep 2020.

Note: Number reported as a 7-day moving average.

HEALTH AND SAFETY MEASURES REMAIN TOP PRIORITY

What measures are being taken to ensure health & safety of employees when they return to the physical office?

Generally, the steps being taken to ensure employee health & safety upon return remain unchanged from June 2020 survey.





**WORKFORCE &
WORKPLACE STRATEGY**

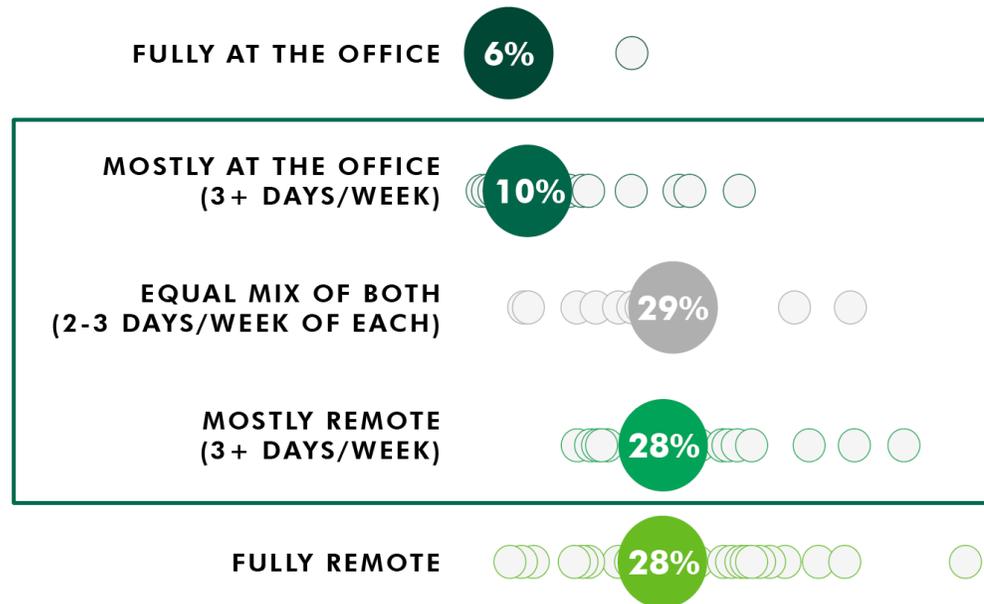
A BALANCE OF OFFICE AND REMOTE WAYS OF WORKING PREFERRED BY MOST

67% of employees desire a balance of office and remote as their preferred workstyle.

WORKFORCE SENTIMENT SURVEY, 2020

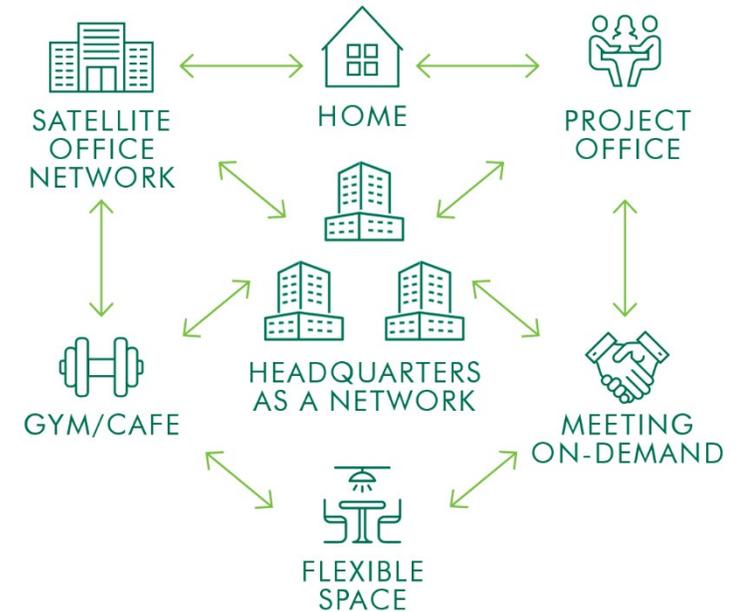
CBRE survey of 10,000 client employees

When the COVID crisis is over, where would you prefer to work?



73% of companies anticipate supporting balanced workstyles in the future.

CBRE OCCUPIER SENTIMENT SURVEY, 2020

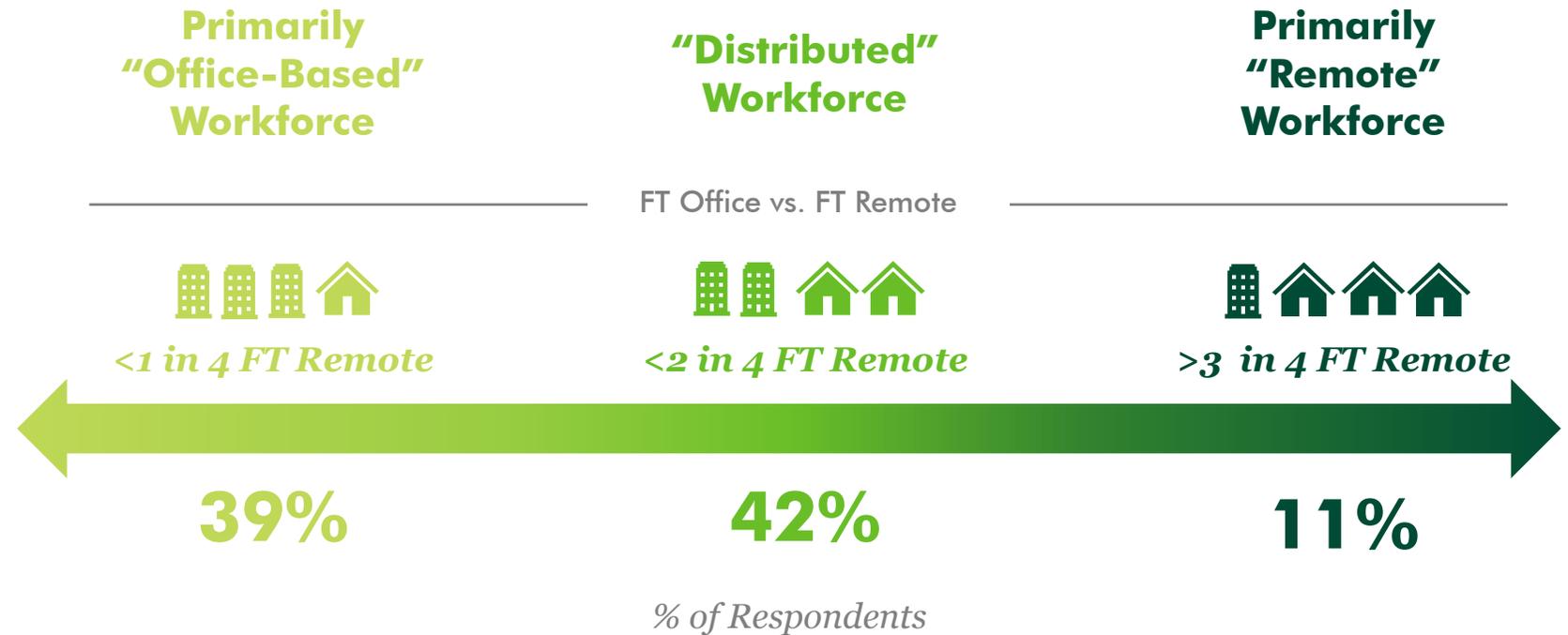


Note: 61% of companies had this sentiment in Jun-20

THE PHYSICAL OFFICE IS STILL A REQUIREMENT FOR MOST

Compared with pre-COVID, what is the future of full-time remote work in your company?

81% of organizations anticipate most of their workforce to utilize the office as their destination of choice – even if it is more fluidly.

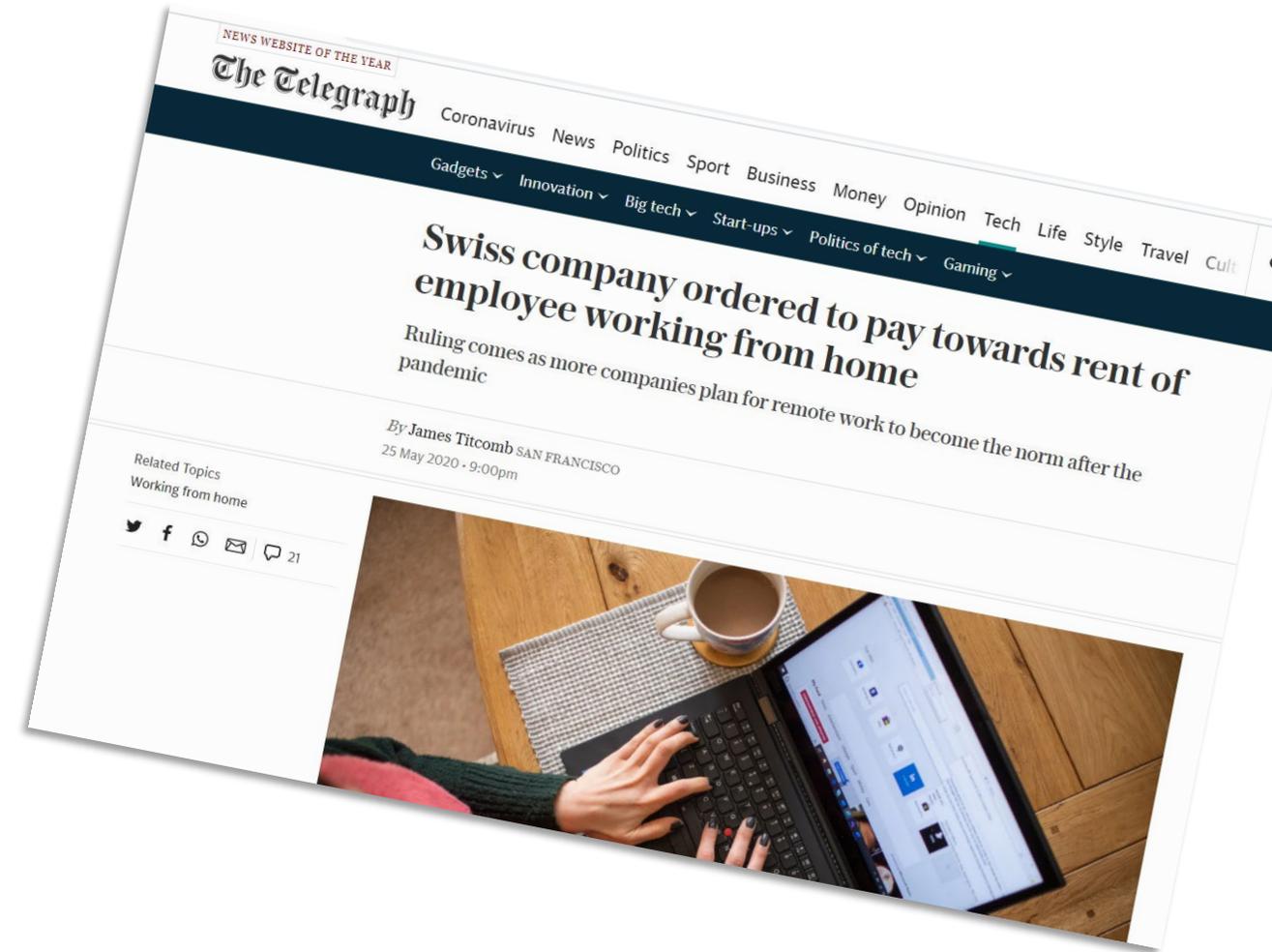


ASSESSING THE CONSEQUENCES OF REMOTE WORK

Remote work policies must comply with local employment law and take unintended consequences into account.

Issues to consider relative to remote work policies:

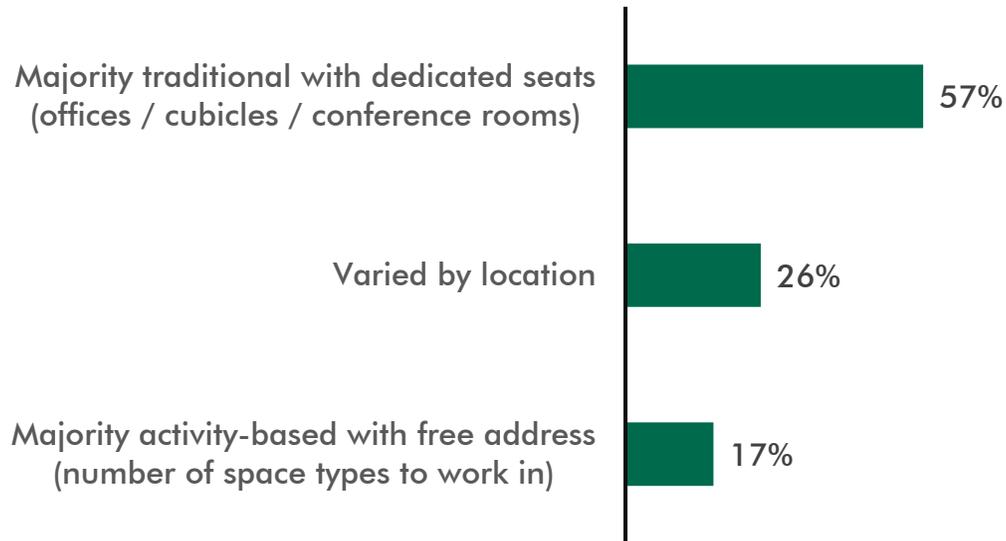
- An employer's ability to require home working
- An employee's right to insist on home working
- Required processes to implement home working
- Arrangements for home working (health and safety obligations, expense reimbursement, tax allowances, etc.)
- Key issues to address in employment contracts and policies
- Considerations for employers when communicating and monitoring the performance of employees



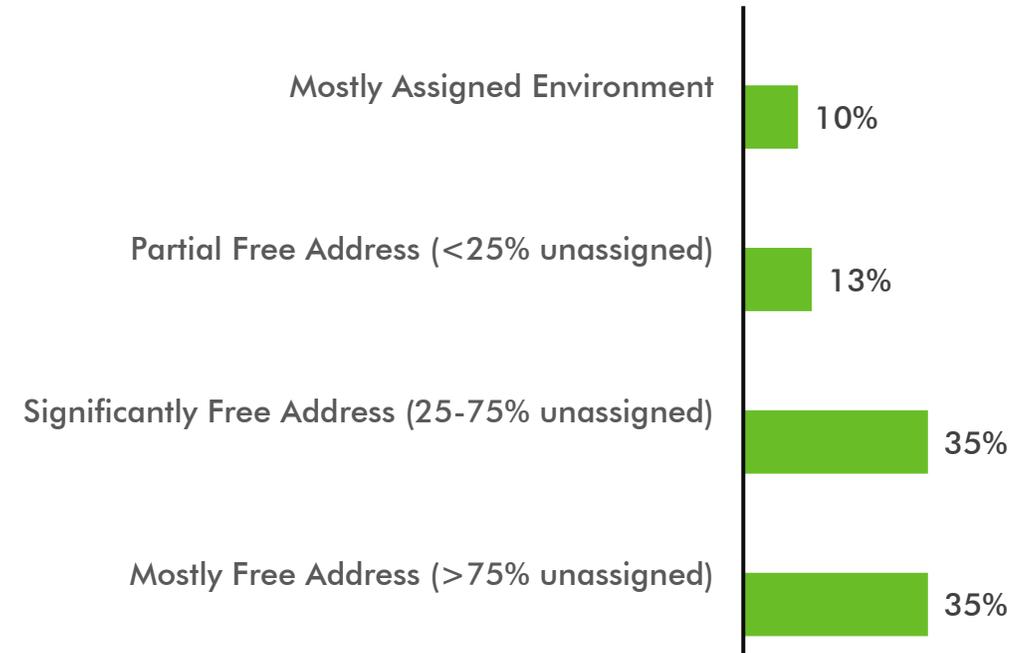
Source: Global Guide to Remote Working, DLA Piper

SUPPORTING THE NEW NORMAL WILL ACCELERATE WORKPLACE TRANSFORMATION

Pre-COVID, how were the majority of your workplaces designed?



What is the future of seating assignments in your real estate portfolio?



UNDERSTANDING THE ROLE OF THE OFFICE

In a future steady-state environment will the importance of your physical office change?

Dependence on the office as a place for individual work is evolving...

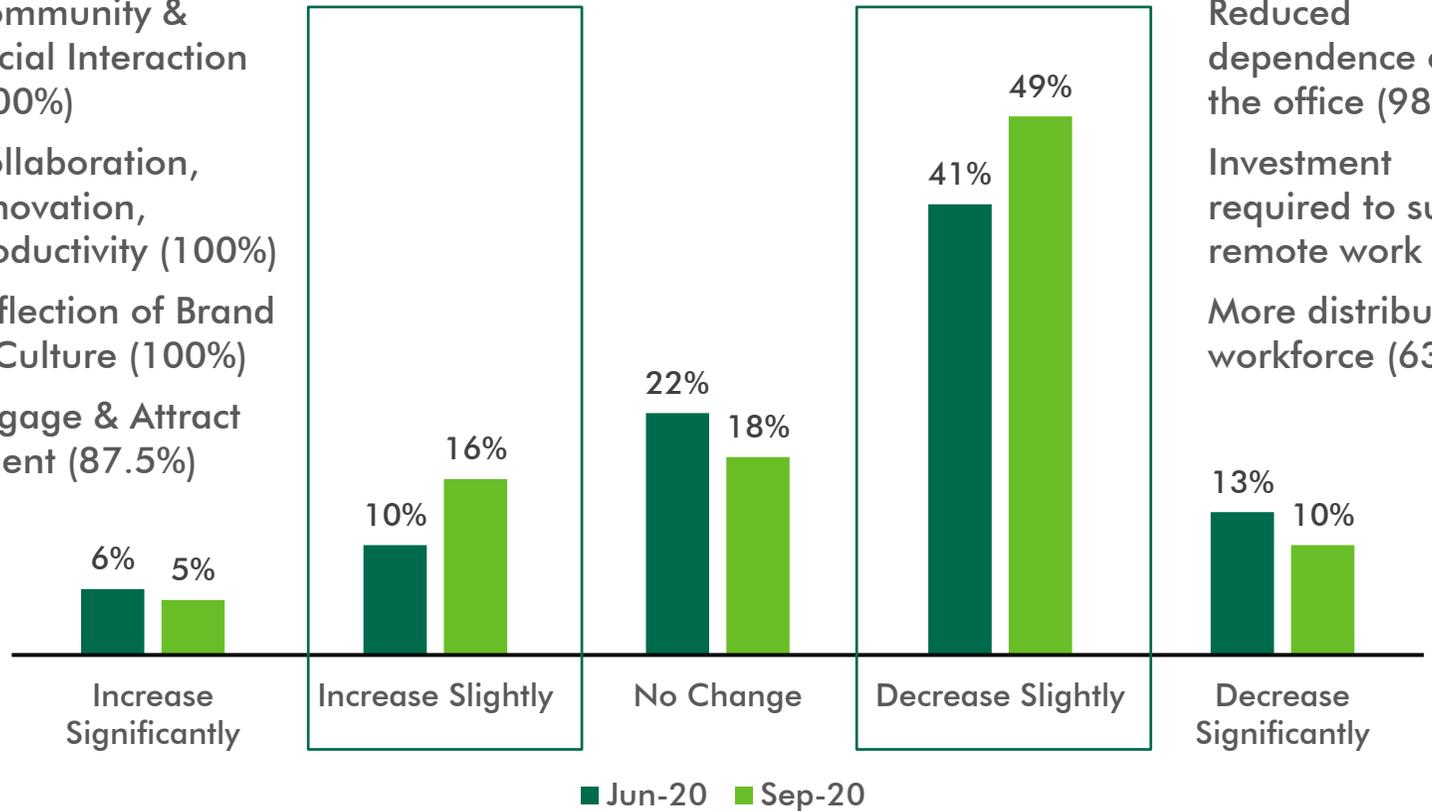
...but dependence on the office for groups to come together in pursuit of a common goal has never been more important.

WHY?

Community & Social Interaction (100%)
Collaboration, Innovation, Productivity (100%)
Reflection of Brand & Culture (100%)
Engage & Attract Talent (87.5%)

WHY?

Reduced dependence on the office (98%)
Investment required to support remote work (76%)
More distributed workforce (63%)



MEASURING THE VALUE OF THE OFFICE

Do you have a metric that you track to measure the impact of your workplace?

Measuring the impact of the workplace not only from a cost and efficiency perspective – but also from an employee and productivity perspective – will be important to strategically position the C-Suite discussion in the future.



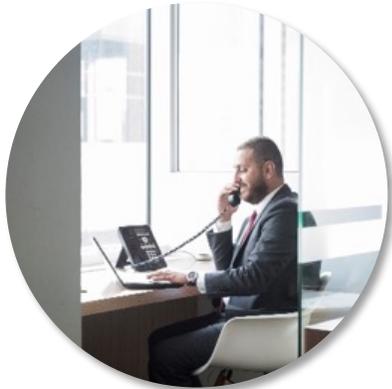
WORKPLACE FLEXIBILITY

Assigned Seating

Unassigned Seating

Dedicated Seats

Work primarily from the office with minimal out of office mobility



Targeted Mobility

Hybrid dedicated and shared seats driven by work style and functional needs



Hotdesking

Majority of seats are unassigned and reserved in advance or upon arrival



Activity-Based Work

Shared Departmental 'neighborhoods' with more variety in work setting choices



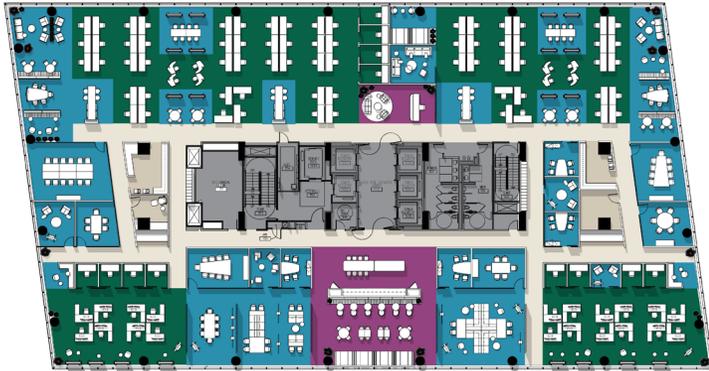
Work from Home

Individuals work primarily from the home and occasionally come to the office



THE EVOLVING WORKPLACE

Activity-Based Work



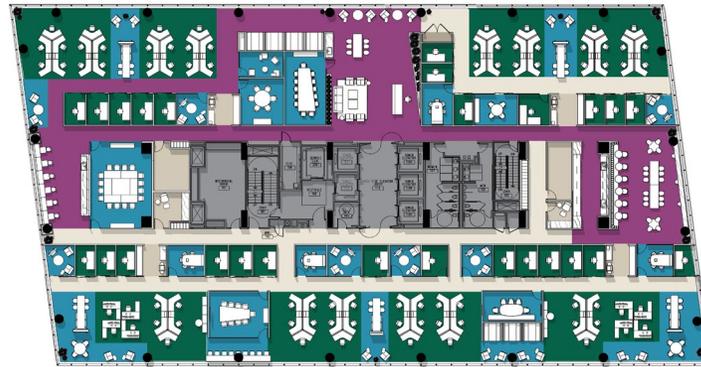
50% ME

25% WE

10% SUPPORT

10% AMENITY

Team-Based Work



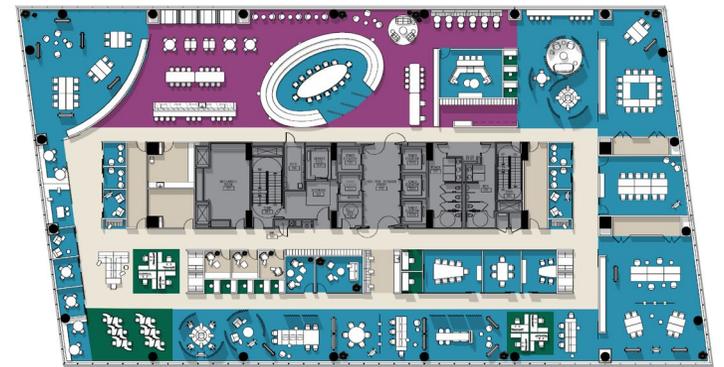
36% ME

36% WE

10% SUPPORT

18% AMENITY

Event-Based Work



25% ME

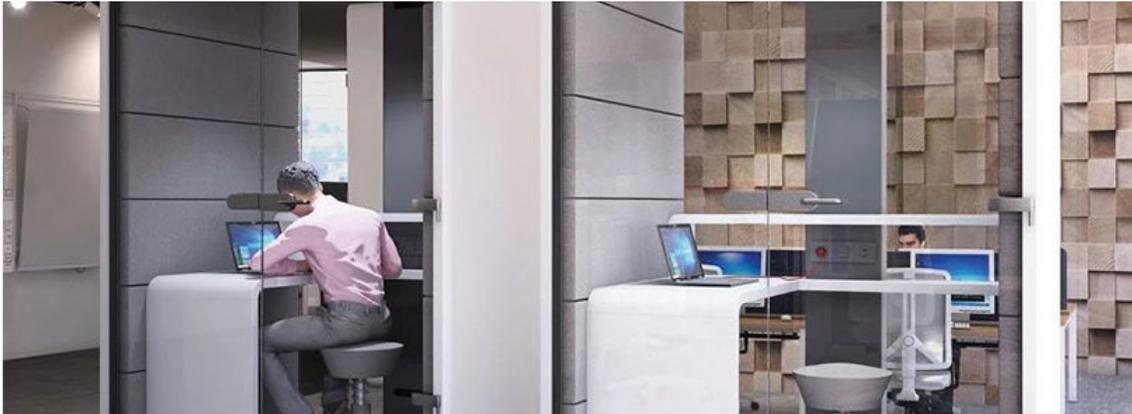
50% WE

10% SUPPORT

15% AMENITY

FOUR LIKELY BETS

More Enclosed and Modular Offices



Hotelification of the Office Experience



Increased Investment in Collaborative Technology



Sustained Reliance on Remote Work



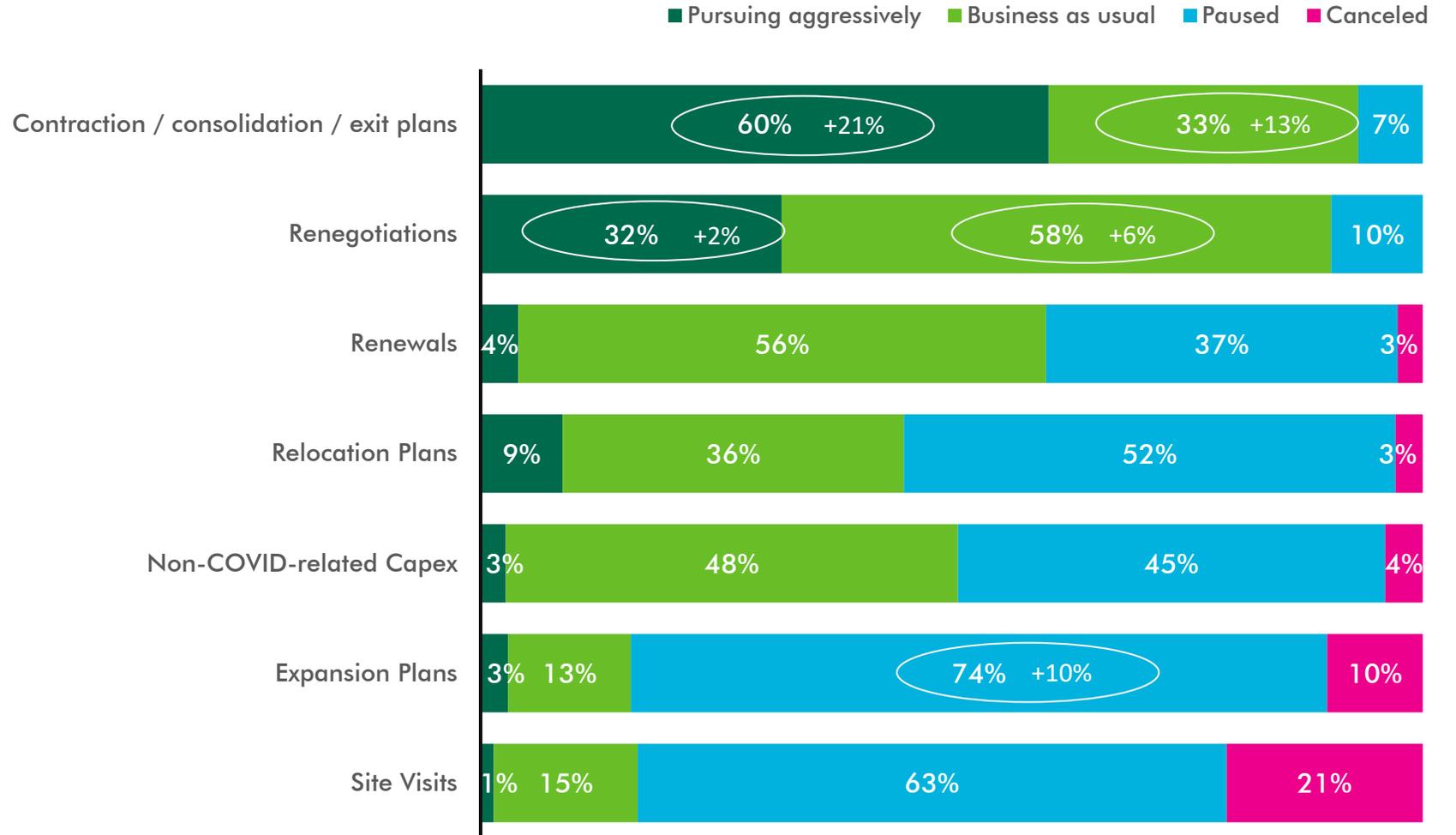


PORTFOLIO STRATEGY

PORTFOLIO OPTIMIZATION GROWING AS AN AREA OF FOCUS

Due to COVID, how are the following portfolio strategy decisions impacted?

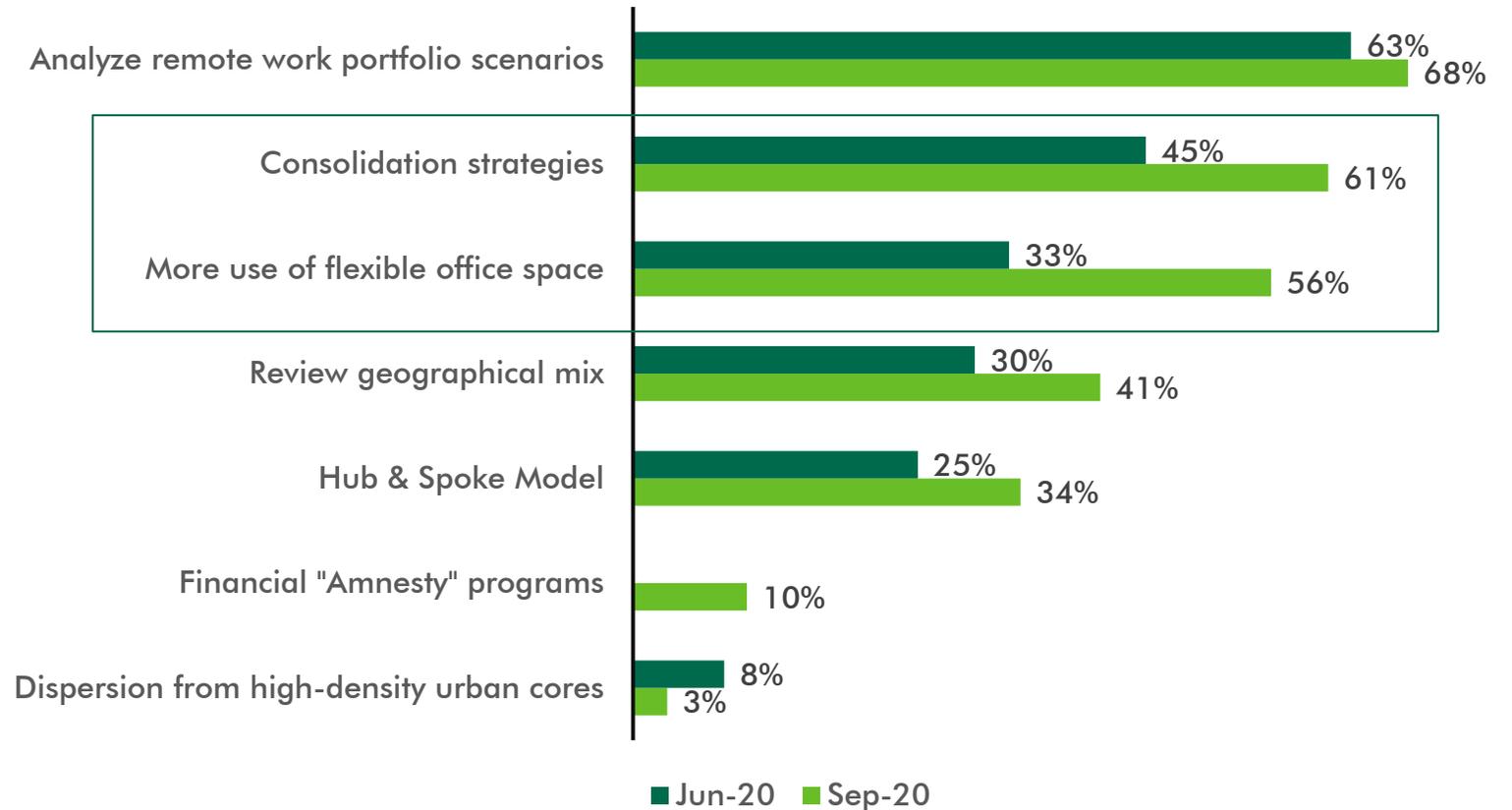
Organizations are more resolved to pursue actions that will help them optimize their portfolios while remaining agile to adjust course in the future as employees gradually return to more normal ways of working.



SCENARIO PLANNING FOR THE FUTURE

What future portfolio strategies are under consideration?

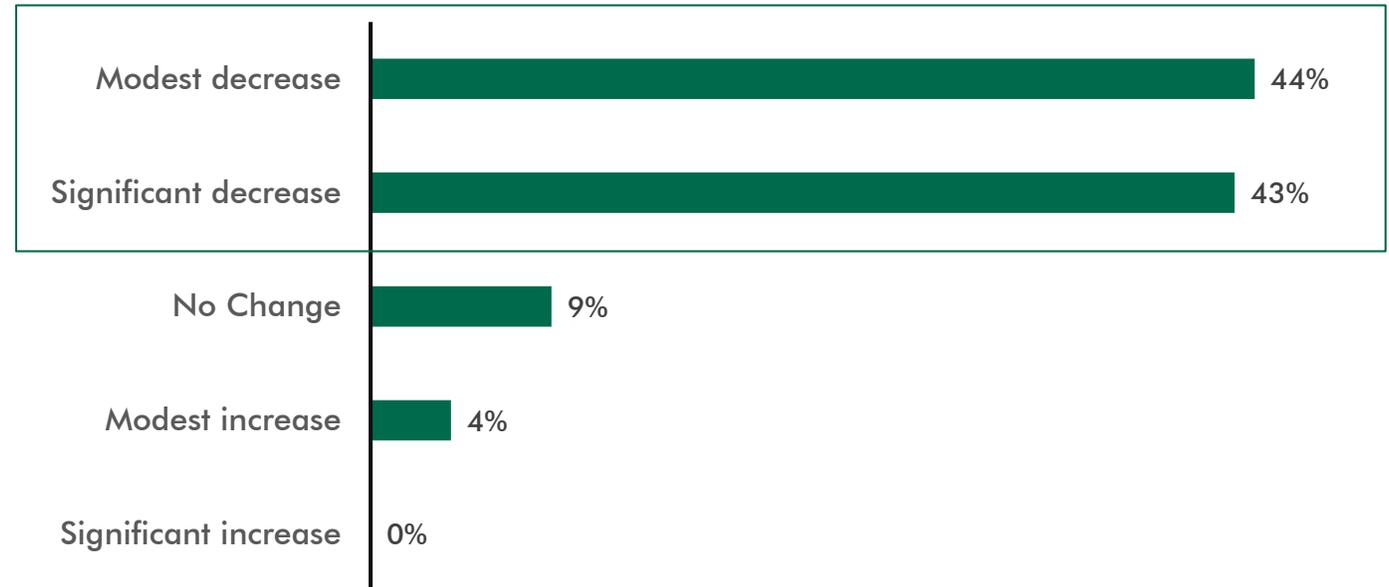
Planning for uncertainty and flexibility is at the forefront of future portfolio planning activities.



COVID HAS ACCELERATED DOMINANT PRE-COVID TRENDS

How do you expect your corporation's real estate portfolio to change over the next 3-5 years?

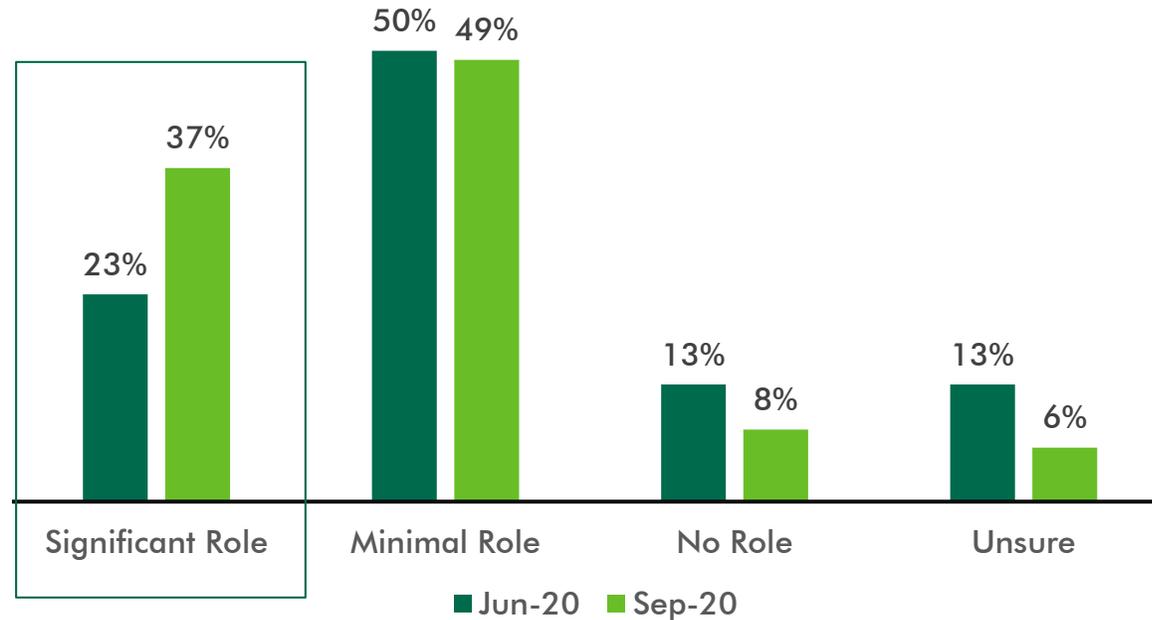
Real estate efficiency has been a focus among occupiers over the last decade and clearly remains one in the future.



FLEX OFFERS UNPRECEDENTED ALTERNATIVES TO UNCERTAINTY

What role do you believe flexible office space (coworking, serviced office, suites etc.) will play in your long-term real estate strategy?

Flexible office space is proving to be resilient as occupiers consider it to create new strategies that require a more iterative approach.



Evolving Occupier Uses for Flex...

1. Network of locations for mobile workforce
2. Enter new markets
3. Short-term space solution
4. Reduce capital expenditures
5. Test alternate occupancy models

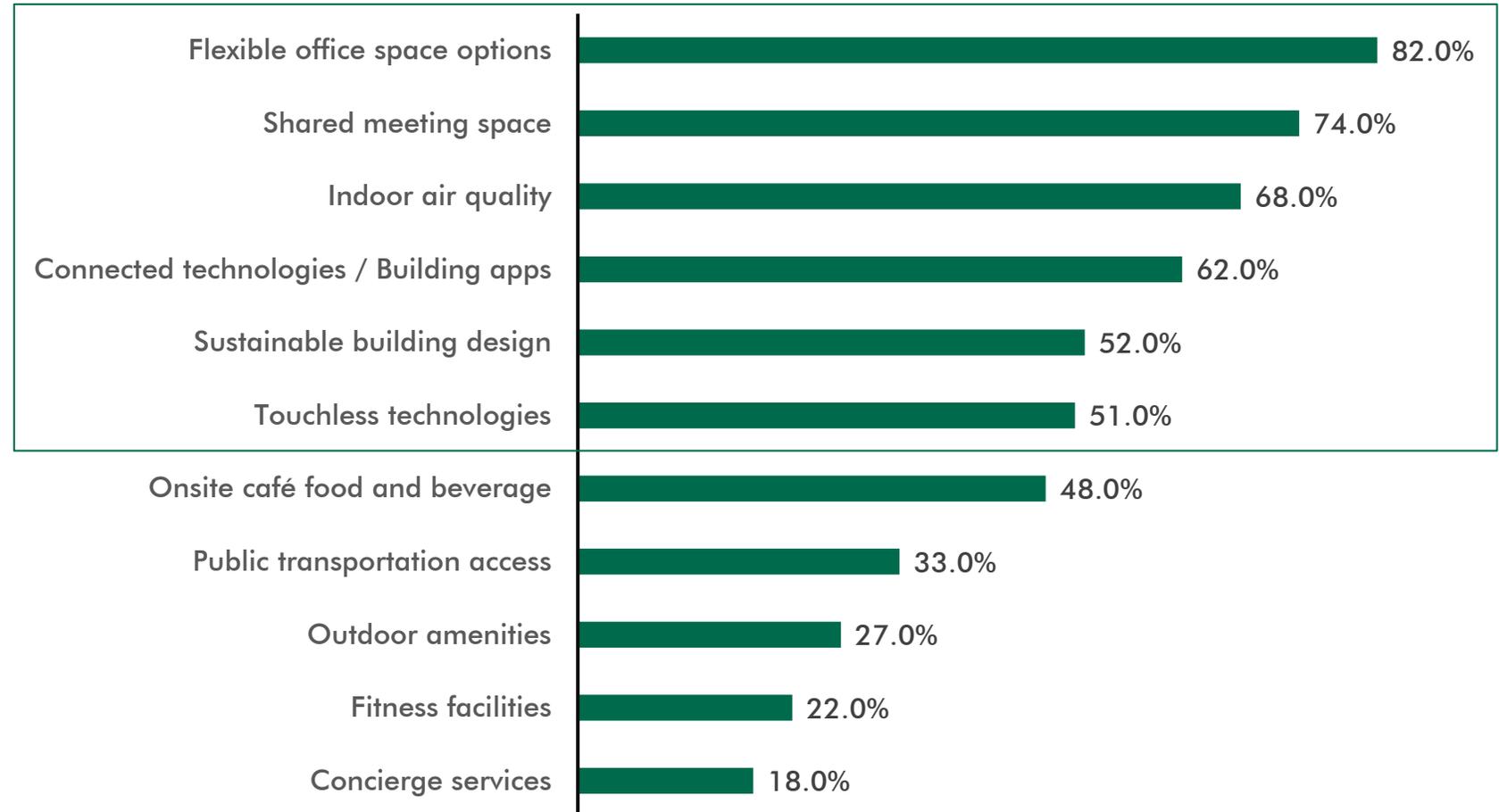
...and Demands of Flex

1. Health & safety
2. Privacy & security
3. Cost
4. Reputation of provider
5. Scale of network

CORPORATE OCCUPIER DESIRES ARE CHANGING

What will be the most in-demand building attributes in the future?

Occupier desires when selecting buildings may pose operational challenges for landlords to deliver in the short-term.



PORTFOLIO OPTIMIZATION ISSUES



Lease Accounting Changes

- Right of use impairments
- Alignment with C-Suite, Business Units and Finance



Risk Exposure

- Targeting smaller, suburban locations
- Less costly and disruptive to temporarily close several small locations



Geographical Mix of the Portfolio

- Work from anywhere considerations in play
- Considering skilled talent in less costly, smaller markets



Planning vs. Implementation

- Continued uncertainty about the future
- Exit leases, excess space on the sublease market and/or try to buy out of leases

KEY FINDINGS

Occupiers aspire to provide office access. 67% globally anticipate all employees to have access to the office by mid-2021 – this sentiment is very dependent on virus transmission and health considerations as the re-entry date nears.

Occupiers and employees expect an office option. 81% of respondents expect at least half of their workforce to be “office-based” in the future – 73% support these “office-based” employees in balancing their time between the office, home and “third places.”

Transformation towards collaborative design will accelerate. As the role of the office evolves to favor teamwork over individual work, design will likely follow suit – 70% are planning to operate in a significantly “free address” environment to support a more mobile workforce.

Focus on optimization has intensified. 60% are aggressively pursuing consolidation strategies and 70% have expansion plans on hold as optimizing existing portfolios is a focus in light of uncertainty. Urban core remains important while hub and spoke strategies vary by market and sector.

Flexible solutions are attracting greater interest. 56% are considering more use of flexible office space as it offers unprecedented alternatives to plan for uncertainty – 82% indicate it is a desired attribute as they select buildings to lease in the future.

CONTACTS



KAREN ELLZEY

Executive Managing Director, Client Strategy,
Transformation & Analytics, Global / Americas
COVID-19 Crisis Management Lead for GWS, CBRE

617.869.6154
karen.ellzey@cbre.com



JULIE WHELAN

Vice President, Head of Global
Occupier Thought Leadership, CBRE

508.789.7085
julie.whelan@cbre.com



LENNY BEAUDOIN

Executive Managing
Director, Workplace,
Occupancy, Design, CBRE

212.984.8139
lenny.beaudoin@cbre.com



MIKE NELSON

Senior Managing Director, Advisory &
Transaction Services, Portfolio
Optimization, CBRE

213.613.3214
mike.nelson@cbre.com