

Transaction Management

OFFICE & HEALTHCARE



Our Team



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Team Stats

13,157,464 SF
IN THE LAST 6 YEARS

9,500 SF
AVG. TRANSACTION SIZE

198
AVERAGE TRANSACTIONS PER YEAR

1,385
TRANSACTIONS SINCE 2018

\$292,684,686
AVG. TRANSACTION VALUE PER YEAR

\$2,048,792,803
TOTAL TRANSACTION VALUE SINCE 2018

Team Differentiators



Scalability
Proven expertise in aiding growing clinical portfolio



National Experience
No one knows the healthcare real estate market better than us



Seasoned Team
4 senior partners with 20+ years of experience together

Building Advantage for Healthcare Clients

WHAT WE
DELIVER



Advisory and Transactions

- + Brokerage
- + Capital markets
- + Financing
- + Lease administration
- + Stark Law and Anti-Kickback statute compliance
- + Portfolio optimization
- + Ambulatory network planning
- + Development services



Project Management

- + Program and project management
- + Facility condition assessments
- + Capital allocation
- + Strategic sourcing and procurement
- + Project controls and capital governance
- + Project launch and operational readiness
- + Cost estimating and segregation



Facilities and Property Management

- + Engineering operations
- + Maintenance management
- + Regulatory compliance and readiness
- + Asset management
- + Risk management
- + Energy and sustainability
- + Strategic sourcing and procurement
- + Tenant services
- + Employee and patient experience

WHERE WE
DELIVER



Hospitals



Ambulatory Centers



Medical Office Buildings



Distributed Clinic Portfolios



Office Portfolios

Our Experience is Your Advantage

Concentra

SOLIS
Mammography

US Oncology
Advancing Cancer Care
in America

Quest
Diagnostics

Upi United Surgical Partners
INTERNATIONAL

AMWINS

Tenet
Health

Valor
HEALTHCARE

pediatrix

CHRISTUS
Foundation for HealthCare

CareSpot
Family of Urgent Care Brands

tyler
technologies