

OKLAHOMA REAL ESTATE
SERVICES

CBRE



Office Capabilities

Bob Pielsticker
Matt Reese
Dylan Seibert
Hannah Berry
Logan Sadler
Michael Pielsticker

Meet the team

5-year team transaction history



Bob Pielsticker, SIOR

Senior Vice President | Director - OK, AR



Hannah Berry

Associate



Matt Reese, SIOR, CCIM

First Vice President



Logan Sadler

Associate



Dylan Seibert, CCIM

Senior Associate



Michael Pielsticker

Transaction Analyst

415+

Transactions completed

2.75m+SF

Transaction volume

\$500m+

Total consideration

50

Total sales

365

Total leases

Team Experience



Bob Pielsticker, SIOR
Senior Vice President | Director - OK, AR

Bob Pielsticker, SIOR is the Senior Vice President | Director of Advisory and Transaction Services for Oklahoma and Arkansas. In this role, he is responsible for the strategic direction and performance of the company's Advisory Services business lines, including leasing, sales and property management. As a player/coach, Bob leads a six person occupier team in Oklahoma with three brokers in Tulsa and two in Oklahoma City. Over the course of his career, Bob has established himself as one of the premier experts in the Tulsa and Oklahoma City office markets and is highly respected in Oklahoma's commercial real estate and broader business communities. As a 25-year veteran of CBRE, Bob joined Trammell Crow Company in 1998 leading the OK/AR industrial division. He began his real estate career in 1985 in valuation and eventually owned a national firm appraising more than \$1b in assets.



Matt Reese, SIOR, CCIM
First Vice President

Matt Reese, SIOR, CCIM is a First Vice President in the CBRE Tulsa, OK office specializing in Office and Industrial Occupier Services. Matt is part of a six-person team in Oklahoma with three brokers in Tulsa and two in Oklahoma City. Matt began his career with CBRE in 2008 serving as Asset Manager for various clients throughout a 1 million SF+ portfolio across multiple asset classes. In 2010, Matt helped initiate a highly experienced brokerage team strictly dedicated to tenant representation services for local, regional, and national office and industrial occupiers.



Dylan Seibert, CCIM
Senior Associate

Dylan Seibert joined CBRE in 2019 as an Associate focusing on occupier services in the office sector. Dylan works directly with occupier service leaders Bob Pielsticker and Matt Reese. Dylan is a 3rd generation Tulsa, OK local who graduated from Booker T. Washington High School before heading to play football at the University of Oklahoma. After 2 years with Sooners football, Dylan transferred to University of Houston to finish his football career. Prior to joining CBRE, Dylan specialized in B2B sales before joining a Dallas, TX oil and gas technology startup in a project management role. His professional experience paired with his background in Division 1 college athletics, has equipped Dylan with the work ethic, time management, problem solving skills and customer service that will ensure that he provides his clients with the best experience possible.

Local Recognition

NAIOP Deal of the Year Awards

2015 - Office Sale of the Year

2018 - Office Sale of the Year

2021 - Office Lease of the Year

2022 - Office Lease of the Year

2023 - Office Lease of the Year

Team Experience



Hannah Berry
Associate

Hannah Berry joined CBRE in May of 2023 as an Associate specializing in occupier services within the office sector. She works on a team with occupier service leaders, Bob Pielsticker, Matt Reese, and Dylan Seibert. Hannah completed her college studies at the University of Oklahoma. Demonstrating exceptional diligence at OU's Price College of Business, Hannah graduated from the University with academic honors, obtaining a Bachelor of Business Administration in Management alongside a minor in Entrepreneurship. Prior to joining CBRE, Hannah gained valuable experience as an intern in the commercial real estate industry, working under the guidance of a successful Investment Sales Net Lease Capital Markets team. This experience allowed her to develop an understanding of the importance of strong customer relations, work ethic, and time management. Additionally, Hannah engaged in three internships within the banking sector, serving various departments including Marketing, Information Technology, and Loans. Her experiences in the banking industry not only broadened her knowledge but also highlighted the significance of effective communication, efficiency, and community involvement.



Logan Sadler
Associate

Logan Sadler specializes in both Retail and Office transactions. Currently, he is a member of the Oklahoma retail team including Stuart Graham, Mark Inman, and Wil Scofield while also concentrating on the Tenant Office Occupier team with Bob Pielsticker, Matt Reese, Dylan Seibert, and Hannah Berry. Prior to joining CBRE full-time, Logan served as Advisory and Transaction Services Intern based out of the Oklahoma City office where he was able to fully immerse himself into job simulations and gain insight into the dynamics of commercial real estate. Before embarking on his entrepreneurial journey at the Price College of Business, University of Oklahoma, Logan was a semi-professional hockey player in Amarillo. He continued his passion for sports as a student athlete while pursuing his degree.

Notable Transactions



Office



Santa Fe Square - Tulsa

Location	521 E 2nd St
Client	Vital Energy
SF	77,697± SF
Transaction Type	Lease



222 N Detroit - Tulsa

Location	222 N Detroit Ave
Client	Crowe & Dunlevy
SF	34,042± SF
Transaction Type	Lease



Santa Fe Square - Tulsa

Location	521 E 2nd St
Client	Hall Estill
SF	46,284± SF
Transaction Type	Lease



One Warren Place - Tulsa

Location	6100 S Yale Ave
Client	NGL Energy Partners
SF	26,647± SF
Transaction Type	Lease



BOK Park Plaza - OKC

Location	499 W Sheridan Ave
Client	Gable Gotwals
SF	20,869± SF
Transaction Type	Lease



Santa Fe Square - Tulsa

Location	521 E 2nd St
Client	JPMorgan Chase
SF	9,438± SF
Transaction Type	Lease

Notable Transactions



Office



Braniff Building - OKC

Location	324 N Robinson Ave
Client	Crowe & Dunlevy
SF	77,229± SF
Transaction Type	Lease



222 N Detroit - Tulsa

Location	222 N Detroit Ave
Client	Helmerich & Payne
SF	85,639± SF
Transaction Type	Lease



Eastgate Metroplex - Tulsa

Location	14002 E 21st St
Client	Radnet Management
SF	69,814± SF
Transaction Type	Lease



Charter Commons Office Park - OKC

Location	312 NW 13th St
Client	Galt Foundation
SF	4,640± SF
Transaction Type	Sale



Corporate Woods - Tulsa

Location	4500 S 129th E Ave
Client	Phillips 66
SF	18,441± SF
Transaction Type	Lease



21 N Greenwood - Tulsa

Location	21 N Greenwood Ave
Client	Pray Walker
SF	12,538± SF
Transaction Type	Lease

Who we represent **CBRE**



Specialized property & industry types

Asset & industry focused



Law Firms



Medical Office



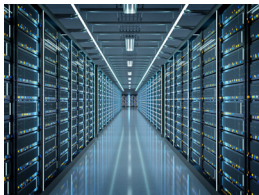
Energy



Tech, Media & Communications



Flexible Space



Data Center

Occupier services

- Flexible Space Solutions
- Labor Analytics
- Location Incentives
- Portfolio Strategy
- Lease Administration
- Project Management
- Facilities Management
- Workplace Solutions
- Occupancy Management
- Change Management
- Financial Consulting
- Energy & Sustainability

Investor services

- Corporate Capital Markets
- Property Management
- Property Sales
- Project Management
- Banking and Financial Services
- Evaluation Services
- Debt & Loan Valuation
- Appraisal Management
- Experience Services
- Loan & Portfolio Services
- Debt & Structured Finance
- Investment Accounting & Reporting



In a Snapshot

2023 Oklahoma Business Statistics

\$699.9M Transaction Value	Property Sales	Property Leasing
	Total Value \$345.6M	Total Value \$354.3M
299 Employees*	Transactions 150	Transactions 500
	Property Management	
2 Offices	Square Feet 9.3M	
	Valuation & Advisory Assignments 1,050	
	Project Management Contract Value \$20M	

* Including GWS employees

2023 Global CBRE Business Statistics

At a Glance

\$31.9B
2023 Revenue

130,000+
Employees*

100+
Countries where
CBRE serves clients

500+
Offices

118 Years
Continuous Operation
in the U.S.

~90
of the Fortune 100
are clients

#135
2023 Fortune 500 ranking

14 Years
A Fortune's Most Admired
Real Estate Company

Our Business Segments

Advisory Services	Global Workplace Solutions	Real Estate Investments
<ul style="list-style-type: none"> Advisory & Transaction Services Capital Markets Property Management Valuations 	<ul style="list-style-type: none"> Facilities Management Management Consulting Project Management 	<ul style="list-style-type: none"> Investment Management Development Services (Trammell Crow Company)
2023 Revenue \$8.5B Fee Revenue \$8.4B Segment Operating Profit \$1.36B	2023 Revenue \$22.5B Fee Revenue \$8.9B Segment Operating Profit \$1.00B	2023 Revenue \$0.95B Segment Operating Profit \$0.24B

2023 Business Statistics



* Including Turner & Townsend employees

Our World-Class Aspiration

To be recognized among the world's best large companies.

Our RISE Values

Respect: We act with consideration for others' ideas and share information openly to inspire trust and encourage collaboration.

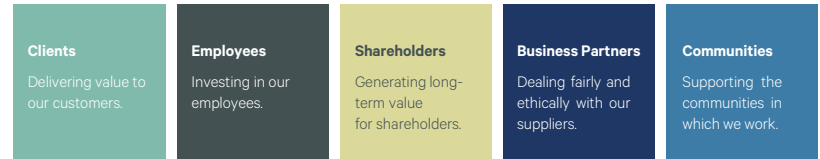
Integrity: No one individual, no one deal, no one client, is bigger than our commitment to our company and what we stand for.

Service: We approach our clients' challenges with enthusiasm and diligence, building long-term relationships by connecting the right people, capital and opportunities.

Excellence: We focus relentlessly on creating winning outcomes for our clients, employees and shareholders.

The Business Roundtable (BRT) Commitment

CBRE is signatory to [BRT's commitment](#) to key stakeholders.



Accolades

- Lipsey #1 brand for 23 consecutive years
- Ethisphere World's Most Ethical Companies eleven years in a row
- 3BL Media's 2023 Best Corporate Citizens list; five consecutive years on the list
- #3 on Barron's 100 Most Sustainable Companies
- FTSE4GOOD Eight consecutive years
- 2023 Energy Star Sustained Excellence Award; "Partner of the Year" for 16 consecutive years
- Named to the Forbes America's Best Employers for Diversity list
- Named to Bloomberg Gender-Equality Index for four years in a row
- Human Rights Campaign Leader in LGBTQ+ Workplace Inclusion and received a top score of 100 for the 10th consecutive year
- Rated #26 out of S&P 250 for investor transparency in 2022; top 10 for Code of Conduct
- Mortgage Bankers Association 2023 Organization DE&I award; second time receiving the award
- Forbes' Net-Zero Leaders list highest-ranked commercial real estate services company
- Kiplinger ESG 20; A top 20 company for meeting ESG challenges

Corporate Responsibility

People	Planet	Practices
An emphasis on diversity of talent in an equitable, safe and inclusive workplace that is guided by our RISE values.	A sustainable, environmentally focused approach recognizing both the responsibility and the opportunity to influence the way buildings are built, sourced, managed, occupied and sold.	An adherence to the highest standards of governance, ethics and compliance while providing exceptional outcomes.

[2022 Corporate Responsibility Report](#)



How can we help?

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