

Mid-Atlantic Debt & Structured Finance

Representative Deals



One Freedom Plaza
300,000 SF Office
Refinance Debt: Permanent
Washington, DC



AREP Pacific Corporate Park
629,144 SF Data Center
Land Loan
Ashburn, VA



1331 Maryland
373 Apartments
Refinance Debt: Permanent
Washington, DC



Artic Cold Oxnard
550,000 SF Industrial
Development Debt
Oxnard, VA



GMH Central Station
1M SF Mixed Use
Development Equity
Tempe, AZ



Southern Towers Portfolio
2,311 Apartments
Acquisition Debt: Permanent
Alexandria, VA



National Place
520,841 SF Office
Refinance Debt: Bridge
Washington, DC



Vantage Santa Clara
201,400 SF Data Center
Land Loan
Santa Clara, CA



BLP Portfolio
860 Apartments
Refinance Debt: Bridge
Washington, DC



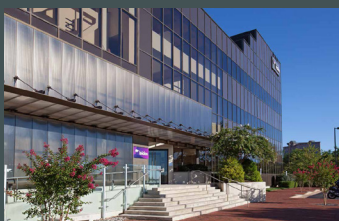
Festival at Bel Air
427,236 SF Retail
Acquisition Debt: Permanent
Bel Air, MD



McGaw Industrial
281,055 SF Industrial
Acquisition Debt: Bridge
Columbia, MD



Altaire
451 Apartments
Recapitalization Debt & Equity
Washington, DC



Tysons Technology Center
279,340 SF Office + Data Center
Acquisition Debt
Vienna, VA



Vantage Phoenix
150,000 SF Data Center
Land Loan
Goodyear, AZ



Hebron 121
1,424 Apartments
Acquisition Debt: Permanent
Lewisville, TX



Valley Centre
220,000 SF Retail
Acquisition Debt: Bridge
Owings Mills, MD

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Representative Deals



Kirk Collection

267,000 SF Industrial
Development Debt: Bridge
Laurel, MD



Mark Center Portfolio

417,628 SF Office
Acquisition/Redevelopment Debt
Alexandria, VA



Vantage Data Center Barcroft

134.4 Acres Data Center
Land Loan
Ashburn, VA



RiverPoint

485 Apartments
Recapitalization Debt & Equity: Bridge
Washington, DC



City Market

90,000 SF Retail
Acquisition Debt & Equity: Permanent
Savannah, GA



7701 Southern Industrial

251,178 SF Industrial
Acquisition Debt: Permanent
Alexandria, VA



660 N Capitol

198,300 SF Office
Recapitalization Debt: Bridge
Washington, DC



Ft. Meade Data Center

110,000 SF Data Center
Development Financing
Laurel, MD



The Boro

1,751,281 SF Mixed-Use
Development Debt
Tysons Corner, VA



1133 North Capitol (DCHA)

430 Apartments
Development Debt & Equity
Washington, DC



T5 Data Centers

Recapitalization
Portland, OR & Dallas, TX



Charleston Place

858 Apartments
Acquisition Debt & Equity: Permanent
Ellicott City, MD



Village at Leesburg

550,720 SF Retail
Acquisition Debt: Permanent
Leesburg, VA



Highland Park

371 Apartments
Construction Debt & Equity
Washington, DC



2311 Wilson Boulevard

175,000 SF Office
Development Debt
Arlington, VA



414 Light Street

394 Apartments
Refinance Debt: Permanent
Baltimore, MD

Mid-Atlantic Debt & Structured Finance

Representative Deals



Sandy Farms Data Center

110,000 SF Data Center
Development Debt
Ft. Meade, MD



Monticello Falls Church

794 Apartments
Acquisition Debt: Permanent
Falls Church, VA



Dogwood Station

84,913 SF Retail
Recapitalization Debt: Permanent
Windsor Mill, MD



The Core Natomas

300 Apartments
Acquisition Debt: Bridge
Sacramento, CA



K2M @ Oaklawn

145,819 SF Office
Acquisition Debt
Leesburg, VA



The Cork Factory and Lot24

393 Apartments
Acquisition Debt: Permanent
Pittsburgh, PA



Bank Street Flats

115,000 SF Multifamily
Development Debt & Equity
Baltimore, MD



Lantern Portfolio

1,708 Apartments
Acquisition Debt: Permanent
Maryland



Modera Tempo

492 Apartments
Acquisition Debt: Bridge
Alexandria, VA



Park on 20

195 Apartments
Acquisition Debt: Bridge
Lake Stevens, WA



Ethos

288 Apartments
Acquisition Debt: Bridge
Kent, WA



Magnolia Haus

189 Apartments
Development JV Debt & Equity
Frederick, MD



LCOR Portfolio

2,701 Apartments
Recapitalization Debt & Equity
MD, VA, PA, GA, OH



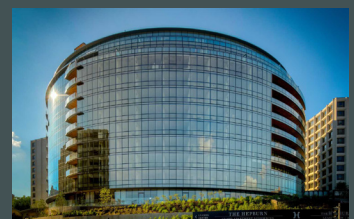
Portals Residences

393 Apartments
Development Debt & Equity
Washington, DC



VA-PA-MD Refinance Portfolio

2,032 Apartments
Recapitalization
VA, PA, MD



The Hepburn

195 Apartments
Development Debt & Equity
Washington, DC

Mid-Atlantic Debt & Structured Finance

Representative Deals



200 Stovall

500 Apartments
Redevelopment Debt & Equity
Alexandria, VA



Post Portfolio

1,202 Apartments
Acquisition Debt
Atlanta, GA



4231 Columbia Pike

368 Apartments
Development Debt & Equity
Arlington, VA



400 K

324 Apartments
Development Debt
Washington, DC



Park Crescent

400 Apartments
Recapitalization Debt: Permanent
Norfolk, VA



301 M

187 Apartments
Development Debt
Washington, DC



7900 Wisconsin

440 Apartments
Development Equity
Bethesda, MD



New Carrollton Station

277 Apartments
Development Debt
Hyattsville, MD



Noah Portfolio

413 Apartments
Acquisition Debt: Permanent
Ashburn, VA



The Lauren

40 Condos
Refinance Debt: Bridge
Bethesda, MD



Columbia Place

406 Apartments
Development Debt
Washington, DC



Park at Winterset

176 Apartments
Acquisition Debt: Permanent
Owings Mills, MD



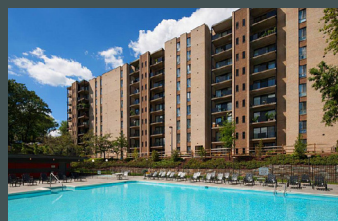
Pike 3400

257 Apartments
Recapitalization Debt: Permanent
Arlington, VA



Annen Woods

131 Apartments
Acquisition Debt: Permanent
Pikesville, MD



Cityside at Huntington Metro

569 Apartments
Acquisition Debt: Permanent
Alexandria, VA



Windsor Portfolio

938 Apartments
Acquisition Debt
MD, PA, VA

Mid-Atlantic Debt & Structured Finance

Representative Deals



Point at Laurel Lakes
308 Apartments
Recapitalization Debt: Permanent
Laurel, MD



Yorkshire Downs
202 Apartments
Acquisition Debt
Yorktown, VA



West 32
212 Apartments
Acquisition Debt: Permanent
Yorktown, VA



Kimberly Woods
232 Apartments
Recapitalization Debt: Permanent
Englewood, CO



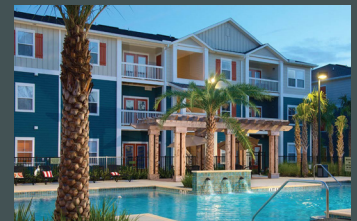
Flats at Atlas
257 Apartments
Acquisition Debt: Permanent
Washington, DC



Midtown Square
291 Apartments
Acquisition Debt & Equity: Permanent
Camp Springs, MD



Apartments at Briarwood
348 Apartments
Acquisition Debt: Permanent
Owings Mills, MD



Canopy at Belfort Park
192 Apartments
Acquisition Debt: Permanent
Jacksonville, FL

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